

Frozen Poultry (WC):

Total TEU/FEU:

The numerator represents the total number of 40-foot equivalent unit (FEU) shipped, by all carriers, during July, 2003. The denominator represents the total number of FEU shipped, by a carriers, throughout the 2003 calendar year. Source: Port Import Export Reporting Service (PIERS), Journal of Commerce, July, 2003.

Market Share-July:

Each carrier's current market share is based on the number of containers shipped during July, 2003. Source: PIERS, July, 2003.

Market Share-CY 2003:

Each carrier's market share is based on the total number of containers shipped throughout the 2003 calendar year. Source: PIERS, 2003.

Transit Time:

Each carrier's transit time is calculated on departure from Oakland, CA unless otherwise noted. Source: "The Pacific Shipper On-Line", "The Shipping Guide on the Web" and individual shipping line websites.

Ocean Rates:

Ocean rates are applicable for September 30, 2003. Rates are per 20-foot container. Rates are quoted in U.S. dollars and represent container-yard to container-yard shipments. Source Identified through the Descartes on-line rate tariff, PLUS Tariff retrieval systems, extariff rate retrieval system, and individual shipping line websites.

Container Rate:

Container rates for Frozen Poultry are quoted on full, 21 KT per 40-foot refrigerated containers unless otherwise noted. Container movements of frozen poultry are defined by PIERS as "poultry, chiefly fresh and frozen."

Definitions:

AI = All Inclusive

ARB = Arbitrary Charge

BAF(FAF) = Bunker Adjustment Factor is also known as fuel adjustment factor.

CAF = Currency Adjustment Charge

CFS = Container Freight Station - used to consolidate shipments.

Chassis = Chassis Surcharge

KT = 1,000 Kilograms (Metric Ton).

PC = Per Container

THC = Terminal Handling Charge, also known as Container Yard Charge (CY).

FEU = 40-foot Equivalent Unit (40-foot container).

Data was compiled and analyzed by Ron Hagen, Heidi Reichert, April Taylor, and Camia Lane of the Transportation Services Branch, Transportation and Marketing, Agricultural Marketing Service, USDA. For questions, comments, or to be included on the distribution list, please call Hagen on (202) 690-1320, Reichert on (202) 690-2325, Taylor on (202) 690-1326, or Lane on (202) 690-1304 or by fax on (202) 690-1498. The Bulletin is also available on the Internet at: www.ams.usda.gov/tmd/ocean.

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L.A./L.B./Oakland Ports To Busan, South Korea

Frozen Poultry (WC)

Monthly Market Share For: July 2003

Month\Year: 170.0 \ 957.0

Carrier Hanjin	337.0	Market Share CY	Transit									
	Market Share		Time in Days	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hanjin	78%	63%	11	\$2,775	\$230	\$40						\$3,045
Evergreen	19%	18%	22	\$3,300	\$230	\$40						\$3,570
Hatsu Marine Ltd.	2%	0%	24									
COSCO	1%	9%	13	\$252 ¹⁶	\$12 ¹⁶						21 KT	\$5,544
Hyundai	0%	3%	12									

Weighted Average Container Rate \$3,176

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L.A./L.B./Oakland Ports To Hong Kong

Frozen Poultry (WC)

Monthly Market Share For: July 2003

Month\Year: 614.0 \ 4.089.5

Month Fear. 014.0 V	Market Share	Market	Transit					_				
Carrier		Market Share Time	Ocean Rate	BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate	
Evergreen	17%	15%	20	\$3,150	\$230	\$40		\$400				\$3,820
Hanjin	16%	14%	16	\$2,775	\$230	\$40						\$3,045
Maersk-SeaLand	14%	17%	15	\$3,500	\$230	\$40						\$3,770
Madrigal	10%	2%	16									
NYK Line	10%	3%	13	\$123 ¹⁶	\$12 ¹⁶						21 KT	\$2,835
APL	9%	1%	13	\$117 ¹⁶	\$12 ¹⁶	\$40	\$34	16			21 KT	\$3,463
Hyundai	7%	9%	16									
COSCO	7%	15%	18	\$223 16	\$12 ¹⁶						21 KT	\$4,935
Yang Ming	5%	11%	16	\$115 ¹⁶	\$12 ¹⁶	\$40					21 KT	\$2,707
Hapag-Lloyd	1%	2%	13									
CMA-CGM	1%	0%	21									
China Shipping	1%	0%	19	\$1,600								\$1,600
K Line	0%	0%	16									
P&O Nedlloyd	0%	6%	13	\$107 ¹⁶	\$12 ¹⁶						21 KT	\$2,505

Weighted Average Container Rate \$3,503

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L.A./L.B./Oakland Ports To Keelung/Kaohsiung, Taiwan

Frozen Poultry (WC)

Monthly Market Share For: July 2003

Month\Year: 2.0 \ 25.6

Carrier 2.0 V25.0		Market	Transit									
	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS CA	4F THC	CFS Rec	ARB	Cotton R.	Size	Container Rate
Evergreen	100%	8%	18	\$3,150	\$230	\$40		\$400				\$3,820
P&O Nedlloyd	0%	31%	12	\$109 ¹⁶	\$12 ¹⁶						21 KT	\$2,547
Hyundai	0%	31%	18									
MOL	0%	14%	12	\$3,400	\$230	\$40						\$3,670
Yang Ming	0%	8%	14									
Maersk-SeaLand	0%	8%	21	\$3,500	\$230	\$40 3	%					\$3,875

Weighted Average Container Rate \$3,820

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L.A./L.B./Oakland Ports To Manila, Philippines

Frozen Poultry (WC)

Monthly Market Share For: July 2003

Month\Year: 1.0 \ 18.3

Wiontin/i car. 1.0 (10.0	Market Share	Market	Transit									
Carrier		Share CY	Time in Days	Ocean Rate	B AF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Hyundai	100%	5%	19									
P&O Nedlloyd	0%	62%	31	\$202 ¹⁶	\$12 ¹⁶						21 KT	\$4,500
Hanjin	0%	22%	19	\$2,775	\$230	\$40						\$3,045
Evergreen	0%	11%	23	\$4,650	\$230	\$40		\$400				\$5,320

Weighted Average Container Rate

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L.A./L.B./Oakland Ports To Singapore

Frozen Poultry (WC)

Monthly Market Share For: July 2003

Month\Year: 22.0 \ 104.0

Month Fear. 22.0 ()	04.0	Market	Transit		Surcharges:								
Carrier	Market Share	Share CY	Time in Days	Ocean Rate	BAF	CHASSIS	CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
Maersk-SeaLand	73%	19%	25	\$3,900	\$230	\$40	8%						\$4,482
COSCO	9%	16%	23	\$8,100	\$230								\$8,330
K Line	9%	6%	19										
Evergreen	9%	2%	25	\$3,850	\$230	\$40			\$400				\$4,520
Hanjin	0%	25%	21	\$2,775	\$230	\$40							\$3,045
Yang Ming	0%	12%	21										
Hapag-Lloyd	0%	9%	18	\$101 ¹⁶	\$12 ¹⁶	\$40	40%					21 KT	\$2,583
OOCL	0%	5%	17										
Hyundai	0%	5%	21										

Weighted Average Container Rate \$4,871

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L.A./L.B./Oakland Ports To Tokyo, Japan

Frozen Poultry (WC)

Monthly Market Share For: July 2003

Month\Year: 1.0 \ 16.2

Carrier	· -	Market	Transit	Ocean Rate								
	Market Share	Share CY	Time in Days		BAF	CHASSIS CAF	ТНС	CFS Rec	ARB	Cotton R.	Size	Container Rate
K Line	100%	38%	10	\$3,100	\$230							\$3,330
OOCL	0%	12%	10									
Hyundai	0%	12%	10									
P&O Nedlloyd	0%	12%	11	\$103 ¹⁶		44%					21 KT	\$3,375
Evergreen	0%	12%	16	\$3,250	\$230	\$40		\$400				\$3,920
Hanjin	0%	12%	10	\$2,775	\$230	\$40						\$3,045

Weighted Average Container Rate \$3,330

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